

Kentucky Golf Coaches Association Board Meeting October 18, 2020

Meeting held via Go To Meeting

Board Members attending: Kevin Mims, Pat Heitz, Chris Adams, Michael Camacho, Keith Bell, Ricky Davis, Kellie Lee, Brad Harris

Meeting called to order by Kevin Mims at 8:00

Approval of Minutes from Last Board Meeting:

Motion to Approve made by Pat Heitz
Second by Kellie Lee

Minutes approved unanimously

Treasurer Update, Pat Heitz

Cash on hand - We started the the year with \$6,600 and have \$6,600 in bank available to spend. However, based on current forecasts of income and expenses the rest of the year we will have a negative \$1,500 balance. Unacceptable. That is a spend of \$8,100 before year end. The major items are the balance of payments on trophies for the KGCA All State & the KGCA Lakeside and Picadome tourneys about \$2,600. In addition, based on our All State banquet last year if we do it again we will need to spend \$5,300. And other expenses of about \$200 net. Further, normally we have enough cash in bank to fund the payments for 2020 scholarships we pay in 2021. **So we need at a minimum about \$4,000 in more cash by year end. We need sponsorships for the All State Banquet.**

Memberships - we collected about \$8,000 on 150 members and 3 tourneys (LY was \$7,700).

KGCA Lakeside / Picadome Tourneys - we made a profit of about \$5,400 (LY \$6,700). It would have been more but we had GHK rules officials at two courses (\$900 more than LY), course fees were higher than LY by \$800, and we had fewer boys playing compared to LY costing us \$500. But all that was due to Covid.

The All State Championship - we lost a total of \$10,200 due mainly to the \$8,400 we paid on LY's tourney earlier this year and the loss on this year's tourney of \$1,800. A number of costs went up and a number of expenses went down this year versus last. Sponsorships this year were down CY (\$2,500) vs LY (\$5,700). Fees charged teams were up in CY (\$9,600) vs LY (\$4,100). University Club expenses were way down **THANKS to GHK and Ray Moehlman** in CY (\$7,600) vs LY (\$12,600). We also made \$1,000 in profit on t-shirt sales.

Other Expenses - We spent \$2,100 on software develop to improve the All State Points system. It was not budgeted.

All State Banquet - the budget is \$5,200 loss (no sponsorships budgeted). Last year the loss was \$6,700. The question is - can we find sponsors?????

Attached is the actual vs budget (budget is really best guess of spending the rest of the year). The excel file also has the cash account activity for the CY (and past years). I have also attached a comparison of the Ky All State Championship 2020 vs 2019 actual P&L.

Motion to accept the treasurer's report made by Kellie Lee
Seconded by Michael Camacho

Discussion ensued about what needs to be done about planning for budget and expenses for next year. Michael asked about costs for the venue, and Pat noted that we got very low rates for both tournaments. Kevin asked if we would be open to having a sponsor for either the tournament or All State Team. Question is, how much should a title sponsor cost?

Kellie Lee asked if we could include the cost of rules officials in the fees next year. Kevin asked for a number to tell a sponsor, and Pat suggested \$5000. Chris and Keith agreed that was a good number. It was noted that Leachman pays \$10,000 for the KHSAA state tournament.

Pat noted that if we talked about a title sponsor for the All State teams, it could be less. Kevin has two possible sponsors, and may be able to get one for each.

Motion to approve the treasurer's report passed unanimously.

All State Points Report

We had another request to look at scores posted in August that may result in a change to the teams. Two tournaments are involved. We will be looking at these tomorrow. The discrepancy on points was not due to anything involved with input or the database, but was an error made in doing the points during the first week of the season, when we had 49 tournaments turned in during the first 10 days of the season. A correction was sent to all media and members who were sent the original release, and revised press release and standings were posted on the website.

The database has been very helpful for input and checking problems, and will be much better next season. Ray and Chris will work more during the winter to try to anticipate problems that might occur next year now that we have the full database created and working.

All Region Team ballots were sent last week. So far, as of Sunday night, we have had 121 ballots completed. There is at least one vote in each region, both boys and girls.

Kellie noted that we are still awarding the first team spot to the winner of the KHSAA state tournament, but the All State Championship awards more points.

A question was raised about if we should be allowing more tournaments to count for the All State Team and All State championship. Discussion ensued about some questions that can be considered by the All State Committee for next year.

All State Banquet

Kevin has heard from several school administrators recommending not having it due to many schools not allowing these events currently. Kevin noted that this is something that the board needs to decide. He noted that Karen thinks we should not have it at the current time.

Pat asked if we were thinking of postponing to spring, and Kevin said no. Keith noted that his girls coach was hoping it would be in person, but with the events going on, he can see the possibilities if something happened. Discussion ensued among the members resulted in a consensus against having an in person banquet at this time.

Kevin said the plaques have been ordered and will be sent to the members of the first team. Kellie asked about gifts, and asked if we could get the backpacks again. Kevin will look into pricing.

Chris and Ray have talked with Golf House staff about possibilities for putting together a type of virtual awards to be put on video or some other means that can be used instead of an in-person banquet. Kellie will talk to a person at her school to see if there is a way to do this through them. She said the class could do this and put it together. They could also include the speeches if we can get those.

New Business

Proposal to honor Cullen Brown with the 2021 All State Championship made by Chris Adams. Second by Ricky Davis.

Motion passed unanimously

New Board members

With at least one board member leaving, Chris proposed sending an announcement to members to allow nominations for the board. Voting can be done via a Google Doc for members to select new members of the board. This would allow membership to have some say, as we have heard questions about the board makeup this year. Michael noted that people do want to be involved, and let the members vote. Discussion ensued that we will look at changes to the bylaws to be voted on to discuss this.

Next meeting will be Sunday, December 6, at 8:00 via go to meeting. Bylaw changes will be discussed then.

Motion to adjourn by Brad Harris

Second by Pat Heitz

Meeting adjourned at 9:06 pm